



## DUMFRIES, VIRGINIA

Virginia's Oldest Continuously Chartered Town  
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Addendum #1, to:  
Request for Bid Department of Public Works

### PW 16-001

### Recycling, Collection and Disposal of Residential Solid Waste

May 15, 2015

Question Number	Question
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1. Who is the current contracted service provider? **American Disposal Services**
2. What is the current contracted rate per unit? **Current FY15 Budget was \$217,552 we have about 1,440 residential units. Two dumpsters, 10 Toters furnished at various Town Facilities which our staff takes to Town Maintenance Facility to dump in the dumpsters. See question 25 for further details regarding Town Facilities.**
3. Pg. 7, CONTRACT PERIOD. Due to the fact the service start date of July 1, 2015 is 35 calendar days from the bid submittal date, will the Town of Dumfries extend the service start date? **The answer would be totally dependent upon whether our current provider accepting this. So I cannot say, yes or no.**
4. Pg. 26, 2. GENERAL, 2.3. Will the Town of Dumfries extend the container delivery date beyond July 1, 2015 to accommodate a more reasonable container delivery date considering the fact the successful bidder may need to purchase new containers for the residents of Dumfries? **This would help ensure that the Town will receive the most competitive pricing for the services required in the RFB. The answer would be the same as the above question.**
5. Pg. 26, 2. GENERAL, 2.3. Are the property addresses for each of the Containers to be delivered by July 1, 2015 required to be affixed at the time of delivery? **Toters usually have a serial number which could be cross referenced with the address so this would allow a little time to complete this process.**

6. Pg. 28, 6. DISPOSAL LOCATION. What is the name and location of the current disposal site utilized by the current service provider for the disposal of the Town of Dumfries refuse? **Pretty sure it is Prince William County Landfill.**

7. Pg. 28, 6. DISPOSAL LOCATION. What is the current disposal rate at the facility utilized by the current service provider for the disposal of the Town of Dumfries refuse? **I believe it is \$45 per ton mixed load. I think you could negotiate directly with PWC Landfill.**

8. Pg. 28, 6. DISPOSAL LOCATION. What is the name and location of the current Material Recovery Facility utilized by the current service provider for the processing of the Town of Dumfries recyclable material? **I do not believe we specify a location.**

9. Pg. 28, 6. DISPOSAL LOCATION. What is the current processing fee/rebate at the Material Recovery Facility utilized by the current service provider for the processing of the Town of Dumfries recyclable materials? **I do not know.**

10. Pg. 6. What is the current landfill cost at the Prince William County Landfill? **See question 7.**

11. Pg. 6. Is the trash collected in the Town of Dumfries required to be disposed of at the Prince William County Landfill? **I do not believe so.**

12. Pg. 6. BID FORM, first line – Is the Town requesting the price for providing a roll-out refuse container excluding the collection service? **The Town Maintenance Dept. collects trash from our own facilities and deposits in dumpsters located at our maintenance facility. Those dumpsters are supplied by the disposal company and emptied weekly. One is a six (6) yard and one is an eight (8) yard dumpster.**

13. Pg. 6. BID FORM, second line – Is the Town requesting the price for providing a curbside collection bin excluding the collection service? **No, this is for all collection and disposal. Both for al recycling and waste.**

14. Pg. 6. BID FORM, third and fourth lines – Is the Town requesting the price for providing the required collection service only, excluding the container? **The price would be included in the bid understanding the answer to question 12.**

15. Pg. 6. BID FORM, is the Town considering awarding the trash and recycling collection services separately? **NO!**

16. Pg. 16. TERMINATION FOR CONVENIENCE OF THE TOWN – this clause creates uncertainty for all potential bidding parties. There is a significant amount of expense and capital outlay required in this contract – purchase of approximately 3,000 containers, delivery of same containers, employee training, etc. These costs combined with the uncertainty created discourages potential bidders from participating in the process. Will the Town of Dumfries consider the elimination of this clause? **Understand your point. We are a Municipality and this is**

a protection clause for the Town on several levels. We are unaware of using this for any contract we are using or have used.

17. Pg. 32, 17. RECORDS AND REPORTS, 17.4. Please provide the monthly summary of tonnages for refuse, recycling material, yard waste and bulk materials collected for each of the last 3 years. Please provide the monthly reports of the route participation rates, set out counts, and estimated program participation rates for the last 3 years. I would answer that we average less than 200 tons of trash per month and a recycle an average of about 13.5 tons per month.

18. Due to the short time frame between the issuance of the RFB on May 15th and the Bid Due Date of May 26th, including a major holiday, we would request an extension in time of one week in order to prepare our best and most competitive response. We could not extend as this would be problematic to deal with all the companies involved. You might want to stipulate a willingness to negotiate in your Bid.

19. Pg. 6. Item 1. Weekly cost per residential service for roll-out containers. This should be interpreted to mean with service.

20. Pg. 6. Item 2. Weekly cost per residential service for curbside recycling bins. This should be interpreted to mean with service.

21. Pg. 6. Item 3. Weekly cost per residential service for Collection and Disposal of Residential Solid Waste and Recycling. This should be interpreted to be a total of Items 1 & 2.

22. What is the price per unit right now? This is approximately \$12.30. This price includes the Toters furnished to the town and the dumpsters located at the Town Shop. See question 25 for further details.

23. Pg. 7. CONTRACT PERIOD. In this section the term of the contract is for 12 months starting July 1, 2015 through June 30, 2016 with 3 one year renewable options, however on Pg. 21 it states the current Contract expires on June 30, 2015 and a new 3 year term contract with 3 one year options to extend will be entered into. The term of the contract will be three (3) year term with three (3) one (1) year options. Starting July 1, 2015 through June 30, 2018 with three (3) one (1) year renewable options.

24. Pg. 2. Additional Option would be for two (2) collections per week on days to be agreed to by Contractor and Town. This potential option should be handled by using a second chart as used on page six (6) of the Bid Document. This option would be for two a week collections of solid waste and recycling.

25. Pg. 29 & 30. Attachment "A" Item 4. Dumpsters: Contractor shall supply the required size and number of dumpsters and/or containers required at Town owned facilities. Dumpsters and/or Containers at all Town owned facilities shall be emptied one (1) time per week at No Charge. Current provider supplies one (1) six (6) yard and one (1) eight (8) yard dumpster located at the Town Shop. Contractor also provides ten 10 Toters for the Town to utilize at its facilities. Contractor should expect this number to up to twelve (12) Toters.

26. Can you provide a list of the street addresses as soon as possible after contract award so we can have some lead time to get the labels made and ready to go? **Yes we can supply street numbers.**

27. Where on the container does the label go and on how many sides of the container does it need to be? **One number on the front would probably work. If they are Toters then just don't cover the serial number so you can track them two different ways.**

28. Pg. 5. Item 4. Requires the submission of the latest available certified financial statement of the Bidder certified by an independent certified accountant. Would financial statements that are prepared "in-house" by a CPA be an acceptable alternative to this requirement? We have spoken to our accountant concerning this requirement and it would not on cost approximately \$10,000 for this type and level of financial information, but would take 3-4 weeks to complete. Since the proposal due date is one week from now, if this requirement remains in place, we would not be able to provide a proposal that would be responsive to the RFP. **Your latest Profit/Loss statement would probably suffice. Barring this we would want to see some type of financial information guaranteeing you actually are doing business in Virginia.**

29. Page 26, paragraph 2.3, specifies that the containers must be labeled with the property addresses.

**A.** Does the label need to include the street name, or just the house number?

**(a) At very least the street address number. I think you could do this and additionally cross check with the serial number of the Toter.**

**B.** Can the labels be applied to the containers after delivery, within 30-60 days? The priority will be getting them delivered prior to the contract start date and the lead time is significantly short to allow for delivery and labeling prior to July 1, 2015.

**(b) We think 30 - 45 days would be reasonable but would not want it postponed beyond this without a very good reason.**

30. One contractor asked for a copy of the existing Contract. **If provided for one it will be provided for all so it will be attached the Bidders who attended the Mandatory Pre-Bid Meeting.**

31. Is there a requirement for all contractors (including the incumbent) to provide new container equipment at the start of the contract? **Yes, this would be considered a new contract for all bidders and new equipment will need to be furnished.**